

# THE BUYER PROTECTION CHECKLIST

---

## 3 Things Every Smart Buyer Does Before Touring Homes

Buying a home starts long before you step into a showing.  
This checklist protects your time, your money, and your buying power.

Prepared by  
**Rachel Black Johnson**  
RBJ Group Real Estate | Las Vegas

## Your Buyer Readiness Checklist

### 1. Get in Contact With a Trusted Realtor

- Work with a licensed local buyer's agent
- Choose someone who represents your best interest
- Discuss strategy, timing, and market conditions
- Review new construction vs resale options

### 2. Secure a True Pre-Approval

- Complete a full loan application
- Credit, income, and assets reviewed
- Receive a written pre-approval letter
- Confirm loan type and payment comfort

### 3. Know Your Real Numbers

- Monthly payment reviewed
- Down payment and closing costs confirmed
- HOA dues considered (if applicable)
- Incentives or rate buy-downs discussed

### 4. Separate Your NEEDS vs WANTS

- Identify non-negotiable needs
- List wants you are flexible on
- Rank priorities before touring homes



Scan to Call



Scan to Text

### Ready to get started?

Text or call me directly at **702-400-3647** and I'll walk you through the next steps.

**Rachel Black Johnson**

RBJ Group Real Estate

[www.rbj-group.com](http://www.rbj-group.com)